June 14, 2025



Indirect Financing Program

New and Used RV and Boat

Physical Address: 14610 E Sprague Spokane Valley, WA 99216 Lienholder Address: PO Box 4000 Veradale, WA 99037

2018 or Newer

| Score | 1 to 96 | 97 to 144 | 145 to 180 | Dealer Flat* |
|-----------|----------------------------|----------------------------|----------------------------|-------------------------|
| 730+ | 6.49%* or 6.74%** or 6.99% | 6.74%* or 6.99%** or 7.24% | 6.99%* or 7.24%** or 7.49% | 0%* or 1.25%** or 2.25% |
| 674-729 | 7.24%* or 7.49%** or 7.74% | 7.49%* or 7.74%** or 7.99% | 7.74%* or 7.99%** or 8.24% | 0%* or 1.25%** or 2.25% |
| 637 - 673 | 8.49%* or 8.74%** or 8.99% | 8.99%* or 9.24%** or 9.49% | 9.24%* or 9.49%** or 9.74% | 0%* or 1.25%** or 2.25% |
| 600 - 636 | 11.99%* 12.24%**or 12.49% | 11.99%* 12.24%**or 12.49% | 12.24%* 12.49%**or 12.74% | 0%* or 1.25%** or 2.25% |
| 550 - 599 | 14.49% | 14.74% | 15.74% | |
| ≤ 549 | 16.24% | 16.74% | 17.99% | |

*Min \$10,000 to finance for flat.
Under \$10,000 to finance unable to take
lower flat option

2017 and Older

| Beacon Score | 1 to 96 | 97 to 144 | 145 to 180 | Dealer Flat* |
|---------------|---------|-----------|------------|--------------|
| 730 and Above | 7.49% | 7.74% | 7.99% | 1.00% |
| 674 - 729 | 8.24% | 8.49% | 8.74% | 1.00% |
| 637 - 673 | 9.49% | 9.99% | 10.24% | 1.00% |
| 600 - 636 | 12.99% | 12.99% | 13.24% | 1.00% |
| 550 - 599 | 14.99% | 15.24% | 16.24% | |
| ≤ 549 | 16.74% | 17.24% | 17.99% | |

*Min \$10,000 to finance for flat

dsfunders@numericacu.com

Dealer Representative: Katherine Hyndman 509-710-4790 khyndman@numericacu.com

Underwriters 509-534-2388 Ext. 3 Funders 509-534-2388 Ext. 2

Adam 509-343-7804 <u>awest@numericacu.com</u>
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Tallon 509-755-7346 <u>tcerna@numericacu.com</u>

Jeremy 509-755-7326 iwheeler@numericacu.com

Please visit our dealer site for program guidelines, contact information and additional tools.

Email:

Dealer Site: https://www.numericacu.com/ds

E-Funding: https://www.numericacu.com/ds/financing/efund/

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STANDARD PROGRAM GUIDELINES:

- ➤ **Values**: New units 2025 and newer Invoice value. 2024 and older JD Power Used Wholesale Trade-in for RV's and JD Power Average retail on Boats.
- ➤ **Included in Calls:** Offerings to include tax, title, and license in the amount to finance.
- ➤ **Restrictions:** Collateral may not be used for Uber/Lyft/Taxi/Delivery driver or rental, etc. Ineligible Vehicles: Salvaged, branded, black market, lemon law, or restored titles.
- > Rates: Based on higher applicant(s) Experian Fico Version 8 Auto (internal scores only).
- > Reserve: No max reserve. Less than \$10,000 to finance no reserve paid.
- ➤ **Membership:** Open to anyone who lives, works, and/or worships or related to someone who qualifies for membership in Washington State or North Idaho counties including:
 Boundary, Bonner, Kootenai, Shoshone, Benewah, Latah, Clearwater, Nez Perce, Lewis and Idaho.
- > Fees: \$20 non-member processing fee for non Numerica Credit Union Members. Applicable title fees may apply.
- > Aftermarket Products: Gap/Warranty limits determined by underwriter.
- > Charge Back Period: Three payments must be made to avoid charge back.
- ➤ **Contracts:** Valid for 30 days from date of offering. Contracts must be funded fifteen days prior to first payment, or first payment withheld from proceeds.
- > Valid Driver's License: Required for funding (on joint applications only one of two applicants must have DL).